



Questions and Responses

Fossil Fuel Transition Study: Request for Proposals due Feb. 20, 2020. Q&A is open through Feb. 13th.

Q: Who has received this RFP via email? We are interested in sub-contracting.

A: Emails were obtained from our City Consultant Directory and from referrals. If you'd like a spreadsheet of the firms that were emailed, please email Stephanie.Gowing@seattle.gov and she will forward you the spreadsheet.

Q: What is the budget for this work?

A: We anticipate proposals ranging from \$35,000 to \$50,000 for this work.

Q: I have a question/clarification. In the RFP, under the first objective in the scope, starting at the bottom of page 1, the language calls for both a jobs and wages analysis of fossil fuel and related industries and a forecast "such as Brookings' analysis of 320 unique occupations spread across three major industrial sectors..." Since the Brookings report focuses on clean energy jobs, did you want a Seattle-specific forecast of clean energy jobs, or for the consultant to apply this methodology to forecast fossil fuel and related jobs in the region?

A: Thanks for the question. Apologies if that was confusing.

Seattle is taking policy measures to transition off fossil fuels. This will reduce the number of fossil fuel industry jobs, but it will likely increase the number of clean energy jobs. The question is: (a) who works in the fossil fuel industry and what skills do they have, (b) what jobs exist or are likely to exist in the clean energy industry and what skills do they require, and (c) to the extent that there's a mismatch between the skills these people have and the skills they require, how can we make sure that we're providing training/services to those people to make sure they land in a clean energy job?



Q: Is the proposal due at 11:59 pm on February 20, or 12:00 am on Feb 20? The RFP says midnight of the 20th, so we assume this means 11:59 pm on February 20, but just want to be extra sure.

A: By midnight on Feb 20th is when proposals are due. Your assumption is correct. Due at 11:59pm on Feb 20th.

Q: The RFP references OED's business interview template. Can you clarify the format of the template?

A: We are open to suggestions on how best to interview and capture information. We have kicked off a tool called Synchronist and it would be helpful to be able to continue to support interviewed businesses/stakeholders in that. Interview questions can be adapted for best results, but I'd like to make it efficient to continue stakeholder engagement, follow ups, etc. We can explore the best process together. <http://synchronist.com/>